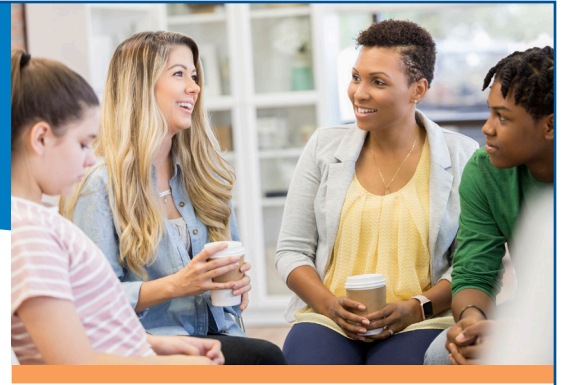


SP³ - Student Planning Pointers for Parents



Conversation Starters

ISL Education Lending Scholarship – 10th Grade

You know your student the best, so the following talking points are simply a guideline to use in starting a conversation with your 10th grader about the importance of saving for college.

- ▶ We are signing up to try to win a \$1,000 deposit for your college savings.
- ▶ You also have the opportunity to register; that would give you two chances to win.
- ▶ So far, we have saved \$_____ for your college. We hope to have \$_____ saved when you start.
- ▶ How much have you saved for college so far?
- ▶ As part of the contest we entered, we reviewed advice about your future. Based on what we read, we wanted to ask you about _____.



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