

# SP<sup>3</sup> - Student Planning Pointers for Parents



## Conversation Starters

### Time for Serious College Visits – 11th Grade

You know your student the best, so the following talking points are simply a guideline to use in starting a conversation with your 11th grader about college fairs being one of the best ways for colleges to market their product to a large audience in one place.

- ▶ Talk to your school counselor about the best college fair to attend and let's mark it on our calendars. It's the best way to see multiple colleges in one place.
- ▶ Before we go, let's make a list of the pros and cons you are looking for in a college and then give a score to each college you talk to at the fair.
- ▶ Let's also make an appointment to visit ICAN. They can help us sort through your decision-making process.



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